



TOP WOMEN IN
NEW YORK
REAL ESTATE
2007

Jamie Heiberger-Jacobsen, Esq., President & Founder, Heiberger & Associates, P.C.

Jamie Heiberger-Jacobsen is a leading female attorney in the New York-area real estate industry. In 1996, at the age of 27, Jamie established her own practice, Heiberger & Associates, P.C., which has since expanded into a highly successful, full-service real estate law firm. Today, the firm's nine full-time lawyers and more than 20 support-staff employees represent residential and commercial real estate clients in all five boroughs and Westchester County.

Jamie founded the firm on the philosophy that exceptional real estate litigation and representation

hired the firm to facilitate the relocation of nearly 700,000 square feet of office space. During this venture, Heiberger & Associates provided legal advice, negotiated agreements in the relocation, and as a result, became a critical part of the development surrounding Madison Square Park. In addition, the firm currently represents the sponsor of Greenwich Club Residences at 88 Greenwich St. To fully meet the sponsor's needs, Heiberger & Associates established a separate closing division at the 450-unit luxury condominium building. By setting up a full-service office within the development, Heiberger

Jamie founded the firm on the same philosophy that continues to drive it today.

require comprehensive legal knowledge, dedication, accessibility, extensive client contact, and a meticulous, success-based approach with the ability to produce results. That philosophy continues to drive Heiberger & Associates.

The firm operates under two areas of concentration — representation of commercial and residential building owners and management companies in all landlord-tenant needs, and representation of sellers and buyers in the sale and purchase of buildings, and condominium and cooperative units.

To date, Heiberger & Associates has achieved significant success conducting litigation and providing legal advice for a wide variety of real estate transactions for residential clients. The firm has also represented major owners and developers, assisting them in negotiation and eviction processes to remove both commercial and residential tenants to enable new developments and condominium conversions.

Recently Heiberger & Associates represented Chetrit Group in their high profile restructuring of the landmark International Toy Center building at 200 Fifth Avenue. Chetrit Group recognized Jamie's ability to navigate complex commercial deals and

& Associates can better serve both the client and the client's customers by streamlining the entire transaction. When any legal, procedural or logistical issues arise, on-site presence can help resolve those issues without delay.

Jamie believes it is important to stay active and involved outside of the office. She is a member of Community Housing Improvement Program, a trade association representing more than 2,500 apartment building owners and a leading voice in city and state housing policy on issues such as lead paint, property taxes, water rates and rent regulation. She is also a member of the Real Estate Board of New York, the Association of Real Estate Women, New York Commercial Real Estate Women and the Entrepreneurs' Organization of New York. Jamie also sits on the board of A Little Hope, an organization that establishes bereavement camps for children who have lost a parent.

Jamie lives in the Murray Hill section of Manhattan with her husband, Paul, and their three-year-old twins, son Gavin and daughter Morgan. As busy as she is helping a major metropolitan law firm, Jamie's family is her number one priority. Jamie is also an avid tennis player and snowboarder.